

Fig. 1

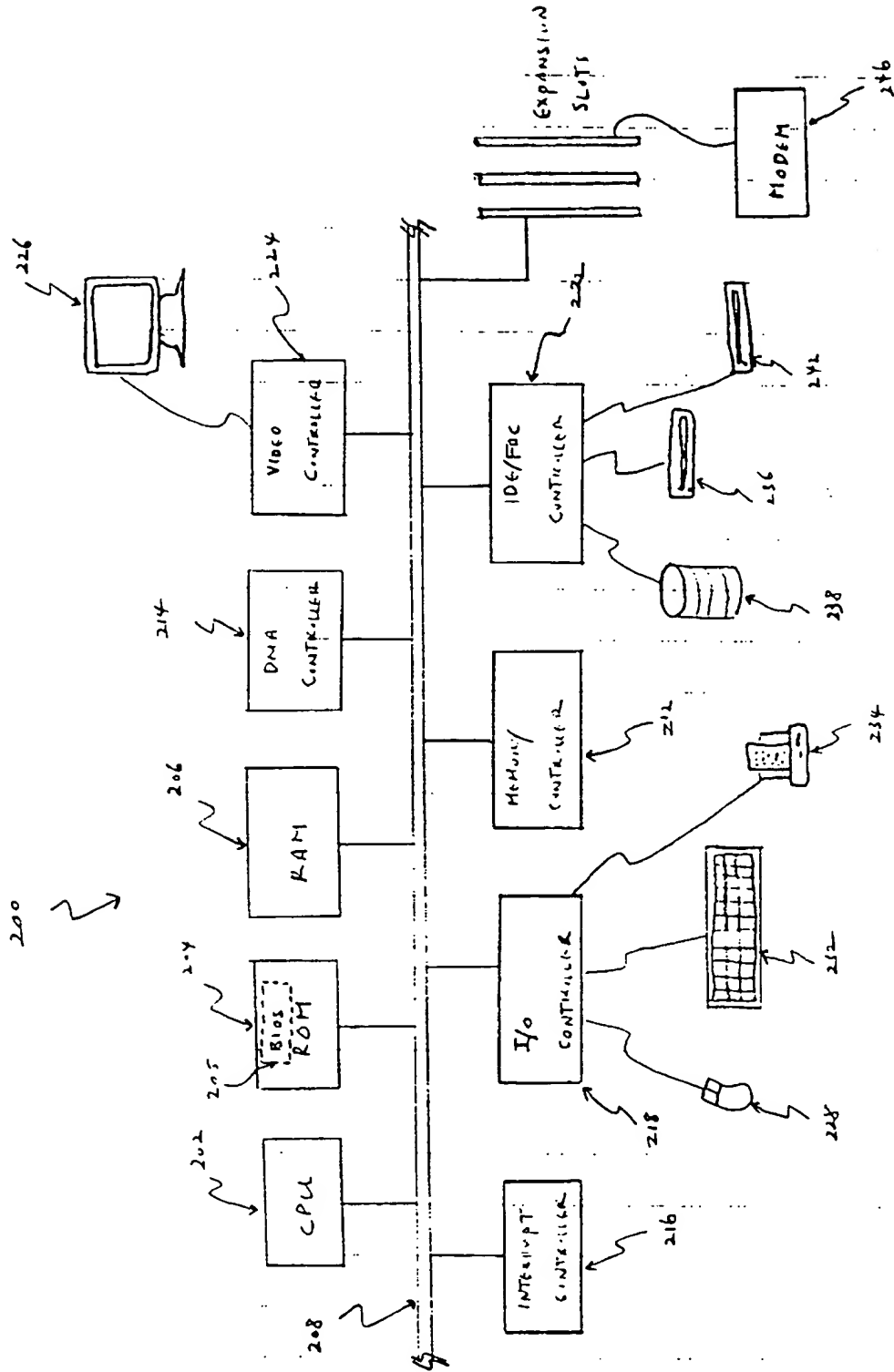
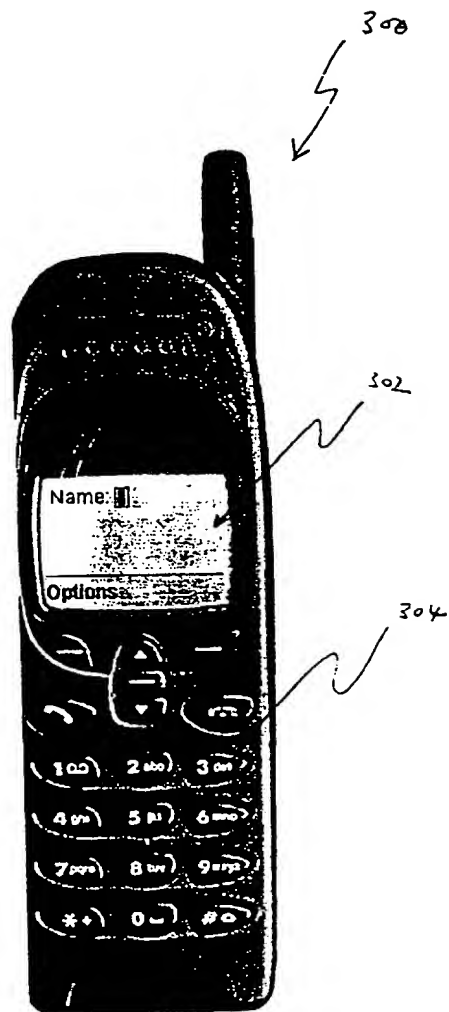


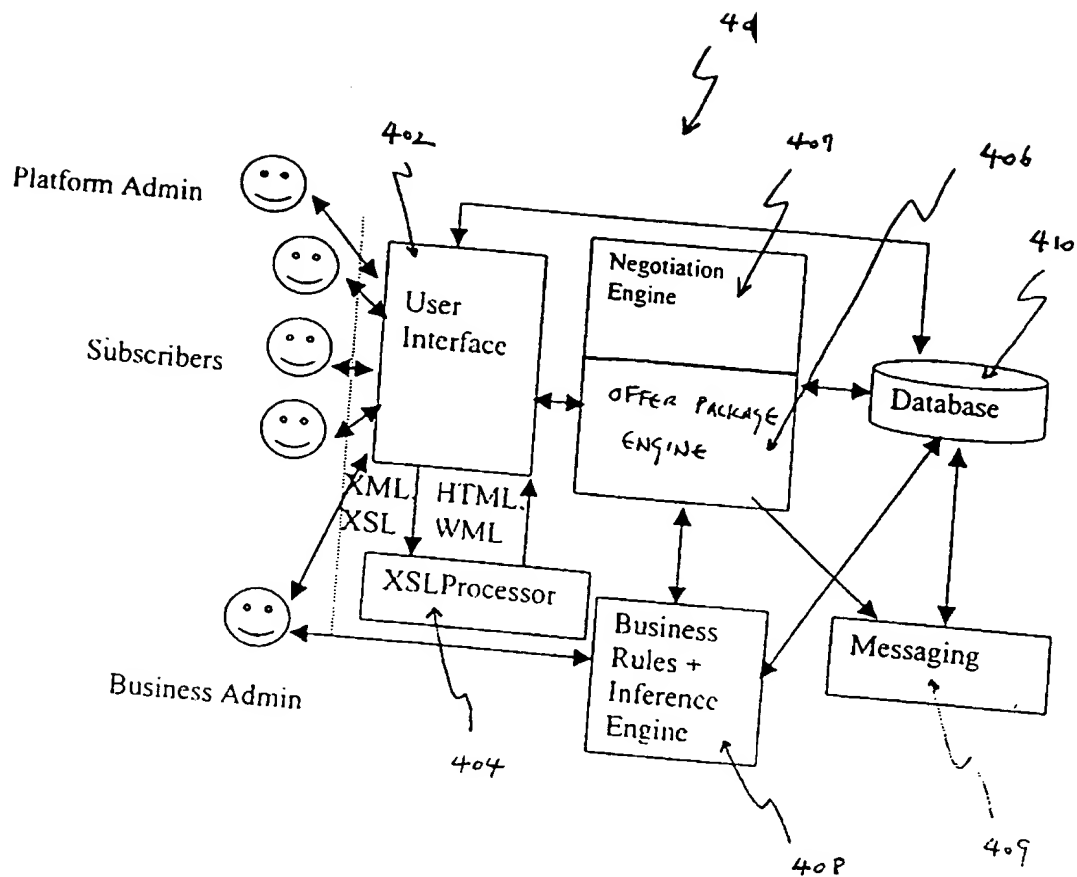
Fig. 2

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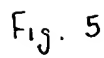
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Fig 3

[illegible]

F, 3 4

$\frac{1}{\sqrt{\pi}} \int_{-\infty}^{\infty} f(x) \delta(x-a) dx = f(a)$



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Special Offer

Name

Option **Rate [USD]** **Call Duration [mins]**

First

Second

Third

Call Time: between and

Send to

Send on:

Send at:

Freeze Offer ☐

UPDATE **RESET**

$\{f_{\alpha}^{(1)}\}_{\alpha \in \mathbb{N}}$ and $\{f_{\alpha}^{(2)}\}_{\alpha \in \mathbb{N}}$ are two sequences of functions in $L^2(\mathbb{R}^d)$ such that $\|f_{\alpha}^{(1)}\|_{L^2} \leq 1$ and $\|f_{\alpha}^{(2)}\|_{L^2} \leq 1$ for all $\alpha \in \mathbb{N}$. Let $\{g_{\alpha}\}_{\alpha \in \mathbb{N}}$ be a sequence of functions in $L^2(\mathbb{R}^d)$ such that $\|g_{\alpha}\|_{L^2} \leq 1$ for all $\alpha \in \mathbb{N}$. Define $h_{\alpha} = f_{\alpha}^{(1)} + f_{\alpha}^{(2)} + g_{\alpha}$. Then $\{h_{\alpha}\}_{\alpha \in \mathbb{N}}$ is a sequence of functions in $L^2(\mathbb{R}^d)$ such that $\|h_{\alpha}\|_{L^2} \leq 3$ for all $\alpha \in \mathbb{N}$.

F_{1S} 7

800



302

Special Offers History

Date: / / [Change Date](#)

No Name	Send to Groups	Sending Time
1. <u>Offer to All</u>	All	May 25, 2000 11:39 AM
2. <u>May Offer</u>	Americans	May 25, 2000 12:09 PM

804

F15 8

090611-10304
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1002

1004

1006

Pull Settings

Flat Fee [USD]
Flat Fee + Extra Rate [USD] + [%]
Extra Rate [%]
Simulate Network Busy ☒

UPDATE

RESET

1000

Fig 10

FIG. 10

Pull Statistics

Date: May / Every Day / 2000 Change Date

Change Date

11-2

No	Date	Access Fee	Extra Rate	Call Duration	Income
1.	May/22/2000 4:22 PM	\$ 0.50	\$ 0.05 /min	2 mins	\$ 0.60
2.	May/22/2000 7:22 PM	\$ 1.00	\$ 0.00 /min	2 mins	\$ 1.00
3.	May/22/2000 7:35 PM	\$ 0.00	\$ 0.16 /min	2 mins	\$ 0.32
4.	May/22/2000 8:22 PM	\$ 0.50	\$ 0.05 /min	2 mins	\$ 0.60
5.	May/23/2000 10:10 AM	\$ 0.50	\$ 0.05 /min	9 mins	\$ 0.95

Your total gain is: \$ 3.47

1100

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1202

1204

1206

Configure Agent for Premium Plans

Agent Name: Premium Plans Agent

Location: JFK Airport

Deadline: May 25th 2000 12:20 PM Now

Parameters	Best	Worst	MU	Importance	Behavior
Call Duration	36	5	minutes	0.4	Concessive Behavior
Additional Price	0.5	0.2	USD	0.3	Concessive Behavior
Access Fee	2	1	USD	0.2	Aggressive Behavior

UPDATE RESET AGENT LIST

1208

1212

1214

1200

Fig 12

FIG. 12

1302

Behavior Editing Issues

Name

Tactics Editing

To add a new tactic select the heading checkbox.

1304

1306

1308

Name		Weight Parameter	
<input checked="" type="checkbox"/>	Time Exponential	0.1	0.1
<input type="checkbox"/>	Select Tactic	0.1	
<input type="checkbox"/>	Select Tactic	0.1	

1312

1314

1300

Fig 13

T0020T T5560

No	Agent Name	Partner	Status
1.1	<u>Premium Plans Agent</u>	new connection	<input type="checkbox"/> Active

1400 (points to Partner column)
 1420 (points to Status column)
 1402 (points to Agent Name cell)
 1404 (points to Partner cell)
 1424 (points to checkbox)
 1422 (points to Active text)

Fig. 14

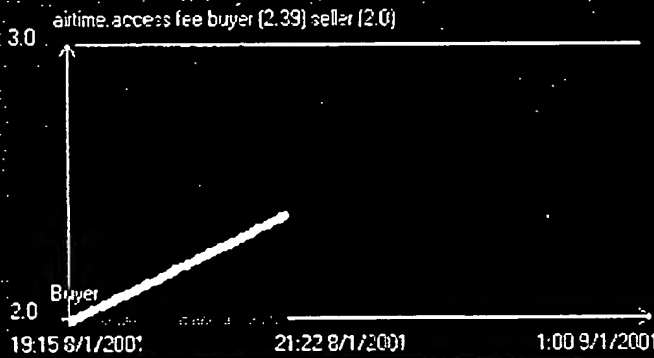
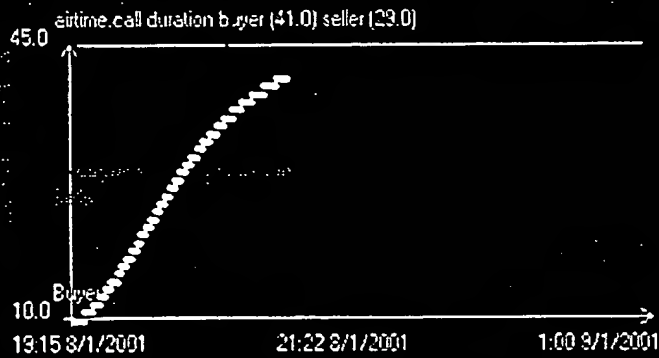
FIG. 14

1502

AGENT ONLINE VIEWER

Please pay attention to the following dynamics. This is how you will be able to detect changes in the status of this live negotiation.

CLOSE



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1504

Fig 15

↓

1606

Fig. 16

[illegible]

No	Parameter	Value	MU
1	Call-Duration	59	minutes
2	Additional Price	10	USD
3	Access Fee	10	USD

No	Parameter	My Agent Last Value	Partner Agent Last Value	MU
1	Call Duration	29	30	minutes
2	Additional Price	5	2	USD
3	Access Fee	10	10	USD

[illegible]

- N No : Negotiated Deals - the number of all the agent's negotiations
- CD No : Closed Deals - the number of successful deals
- NCD No : Failed Deals - the number of failed negotiations
- R No : Number of current live negotiations – the current negotiations
- SR : Success Rate - the rapport between successful and number of all negotiations
- FR : Fail Rate - the rapport between failures and total number of negotiations

Fig 19

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Fig. 20



Fig. 21

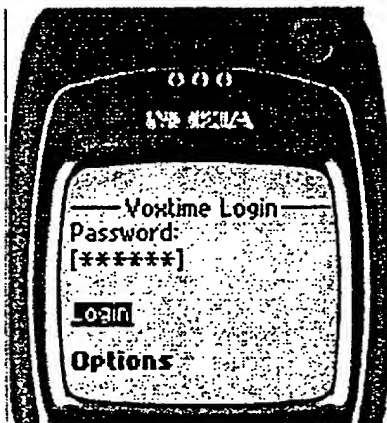


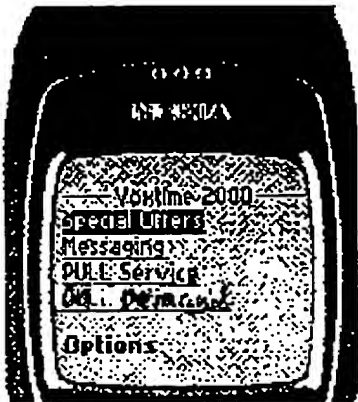
Fig. 22



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Fig. 23



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[illegible]

Fig 24

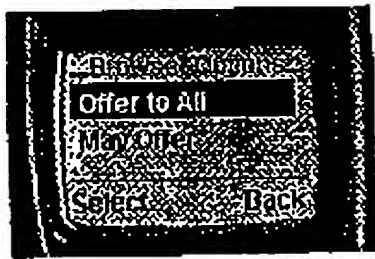


Fig 25

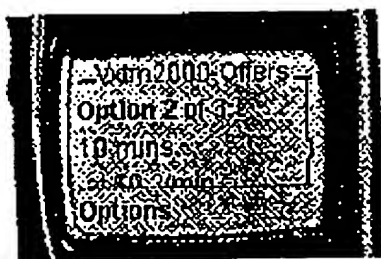
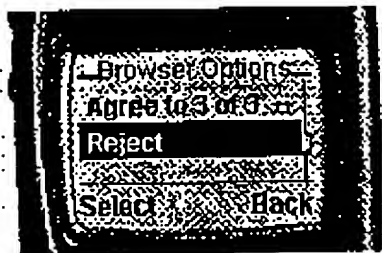


Fig 26



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Fig 32

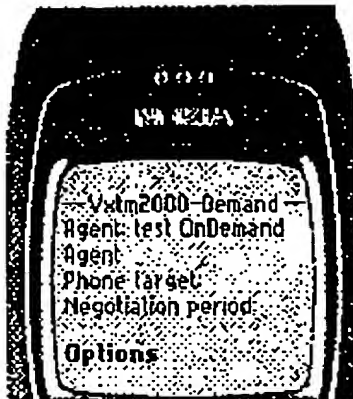


Fig 33

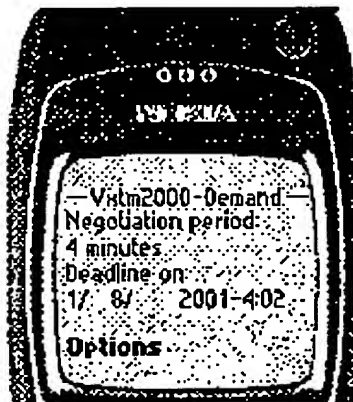
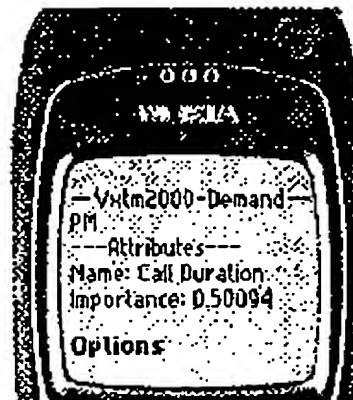


Fig 34



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Fig. 35

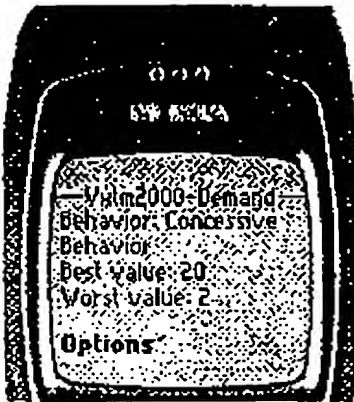


Fig. 36



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